

# Grow-up talk

Dinsdag 6 September 2016

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**ACCENTGROUP**

*Stella P.*  
BUILDING BETTER BOARDS



## I'm **Conny** **Vandendriessche**

I'm an entrepreneur in the field  
of **Human Resources**

↖  
Say hi!

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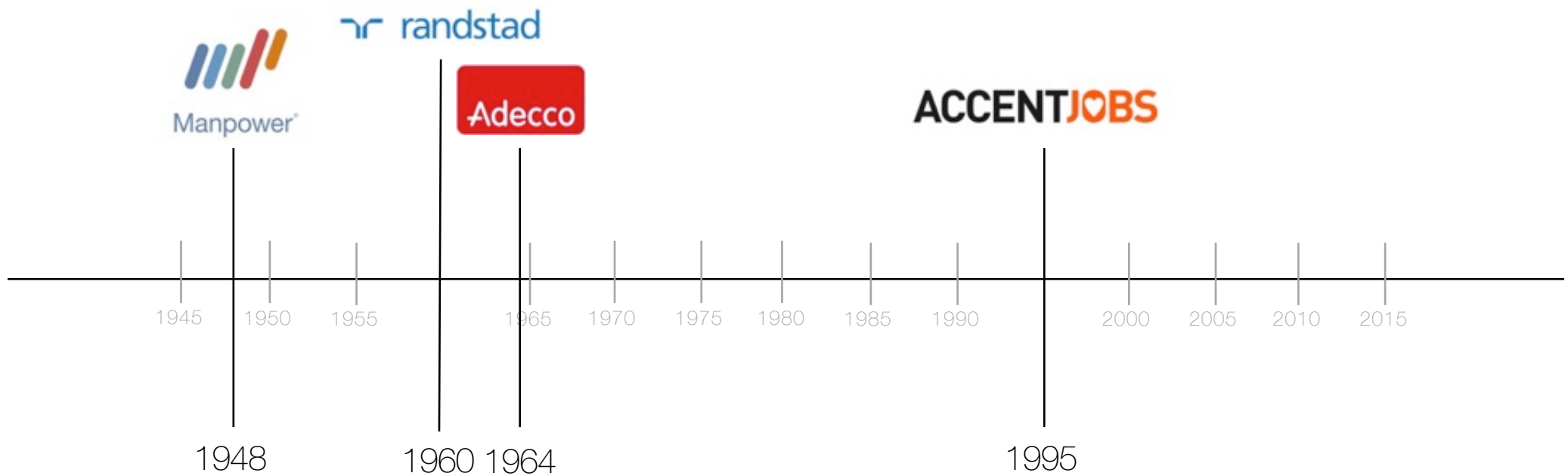
In 1995, we were small and  
we had one strong belief...



How did we make  
this happen?



...being younger than the big players,  
we had to be different



# Our Mission Statement

Being the best performing  
temp to perm company  
with an absolute focus on quality  
and excelling in service  
for his royal majesty the customer.

# Specialized business model and focus on SME's

**ACCENTJOBS**

Temp2Perm



## **Flexibility**

Weekly Contract  
First Cure Then Pay  
Payroll  
Sickness included (excl. 1<sup>st</sup> day)



## **Quality**

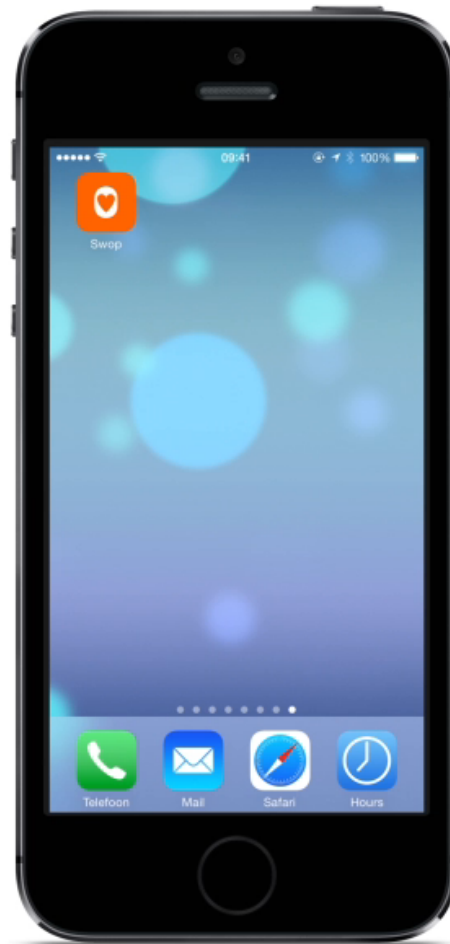
Recruitment & Selection  
Functional Testing  
Match Company Culture  
Take References  
Guide & Evaluate Candidate



# Specialization



# Reinventing the new job search experience



ACCENTJOBS

# The journey



A top-down view of a person with a long braid, wearing a white shirt, sitting at a wooden desk. They are working on a laptop. The desk is cluttered with several papers, sticky notes, and a smartphone. The text is overlaid on the image.

**We're currently employing...**

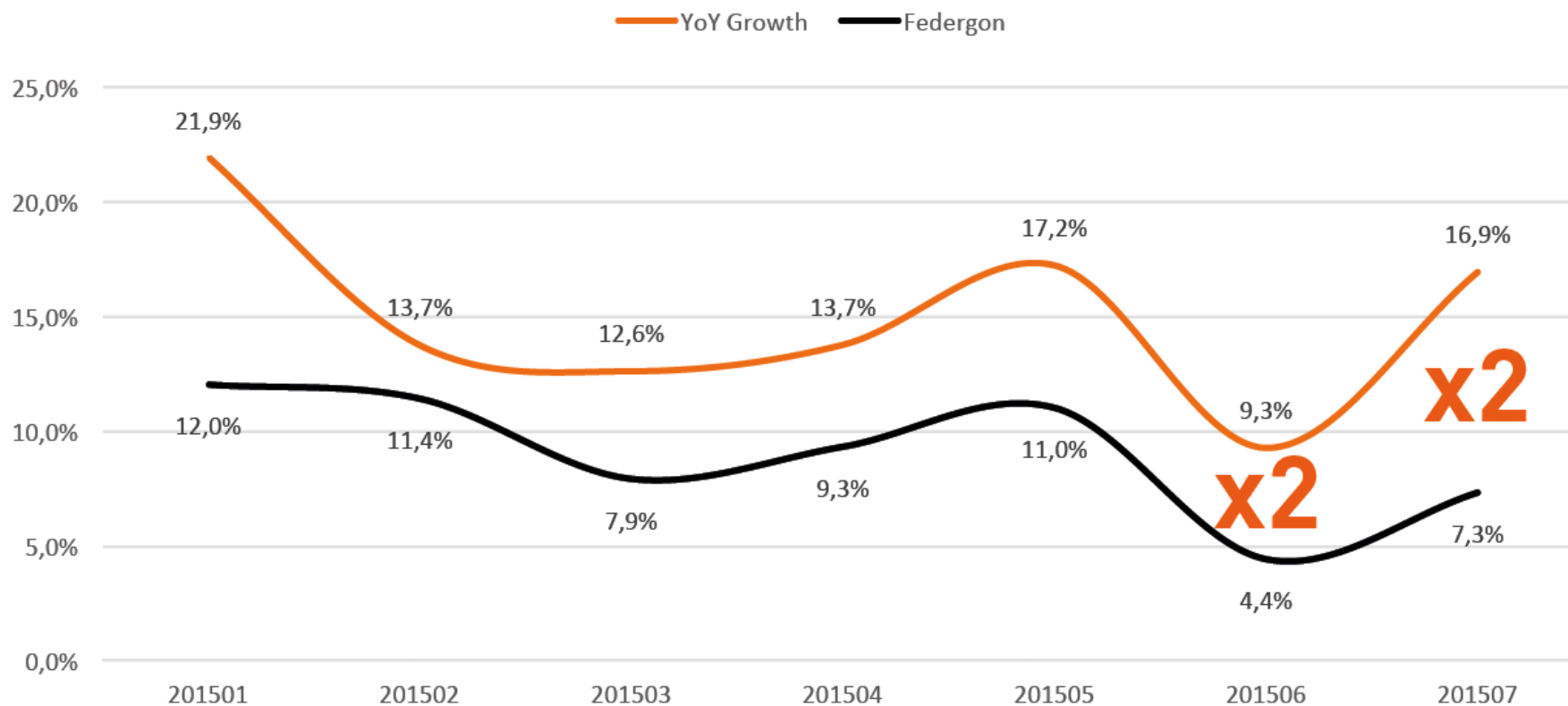
**15 000 people in Belgium**

**3000 people in The Netherlands**

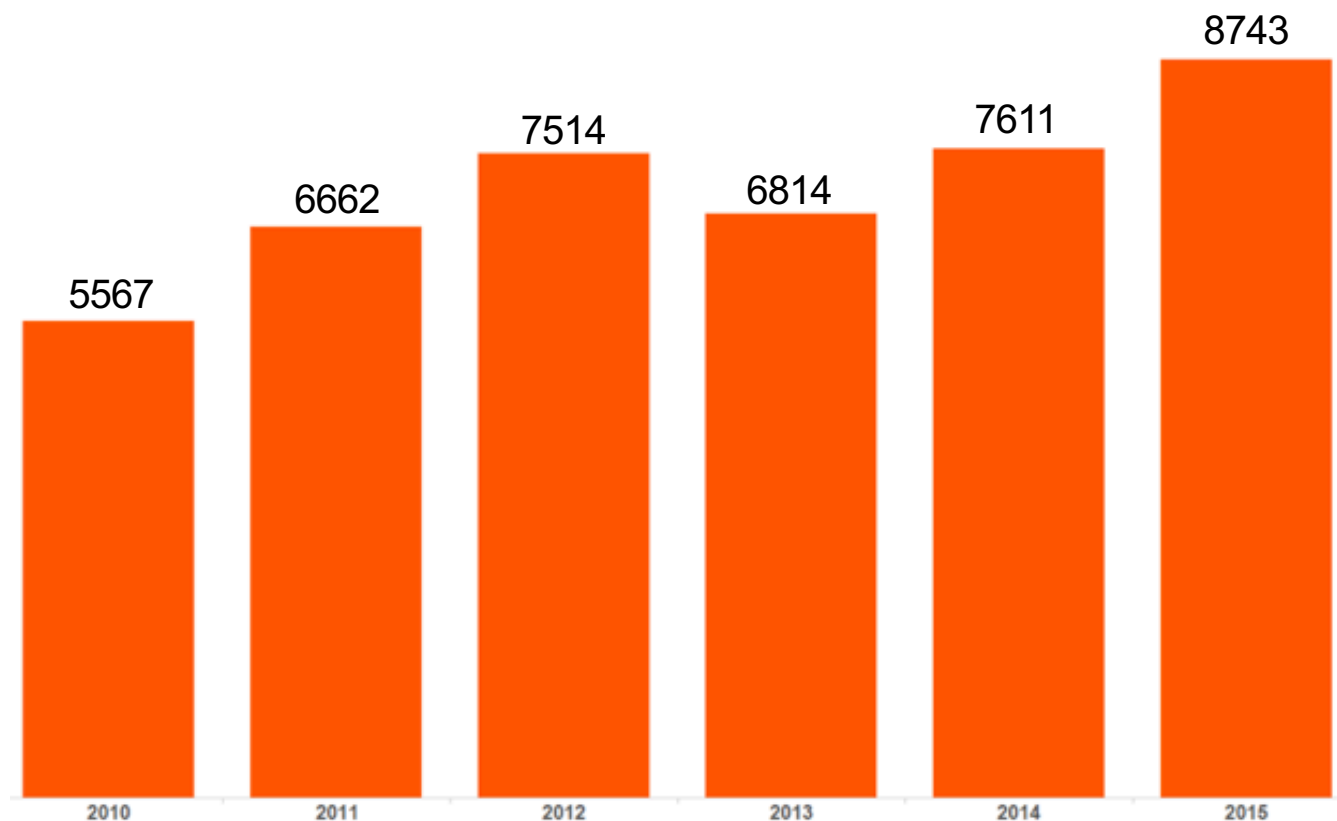
**950 engineers in France**

# 2 x faster than the market

Accent vs. Market daily sales



# Healthy growth of customer base



- Our Customer base 2015 YTD grew with 14,8% compared to last year YTD



Expanding our community  
beyond  
the borders of Belgium

# Welcome to Abylsen!

24<sup>th</sup> of March 2015



abylsen

# Welcome to Covebo!

22<sup>nd</sup> of June 2015





# Welcome to Continu!

14<sup>th</sup> of September 2015



Intermediair voor bouw en industrie



# Welcome to Zaquensis

21<sup>st</sup> of March 2016



# Welcome to Tec (HCG group)

2nd September 2016





“Changing people’s lives, one job at a time”

2290

Medewerkers

326

Offices

18.000  
mensen/dag  
tewerkstellen

In 8  
landen actief



## Uitzendarbeid

### Temping

#### Accent Jobs

Accent Jobs België

Accent Jobs Nederland

Accent Payroll België

Covebo (Nederland)

Zaquensis (Duitsland)

## Detachering

### Secondment

Logi-technic

Peak 6

Abylsen (Frankrijk)

Continu (Nederland)

Tec (HCG groep)



You are  
CEO and HRM  
of your  
own company

250 CEO's and 300 HRM



Looking in the same direction

Managers own  
30% of the  
NewCo

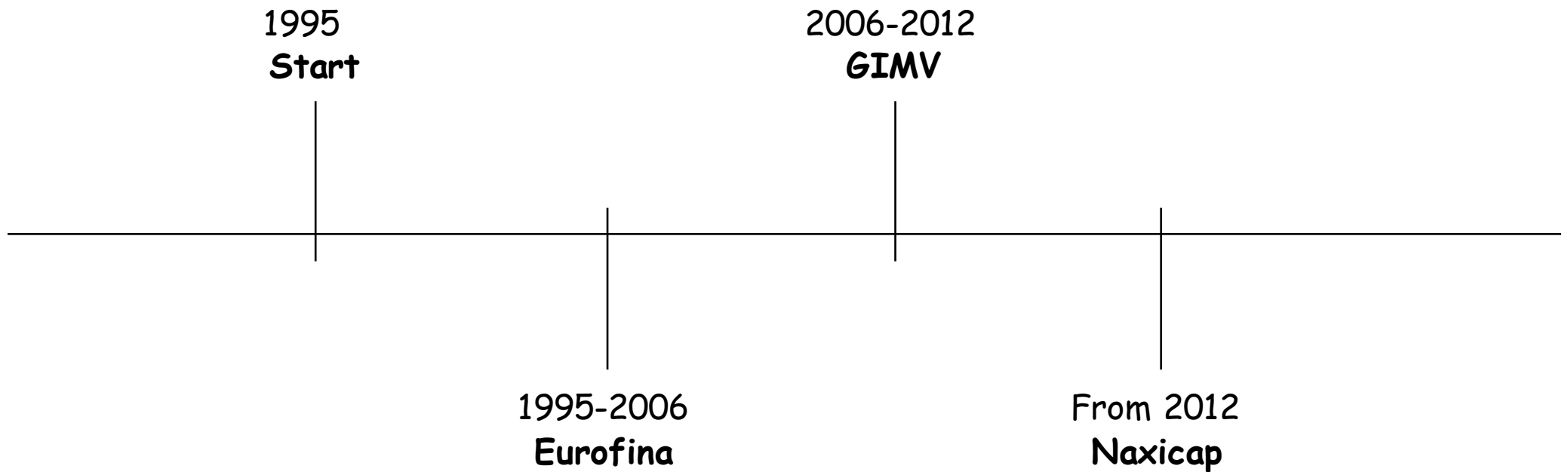


Our dream

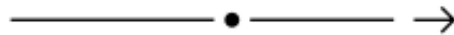
1 BIO Sales  
100 Mio Profit  
By 2018

Solid financial partners &  
passionate entrepreneurs  
=  
A solid combination

# Solid financial partners to make it happen



2013



## A breath of fresh air

I took a step back and let a new CEO take the lead  
while I **joined the board of directors.**

Time for new doors  
to open





Your light when  
everything else is dark

## Stella P.

"STELLA POLARIS"

**Pole star, the star that points to the north  
in all circumstances.**

## What we do


We aim to put together **the perfect**  
external **board of directors** for  
your company.

Our <sup>↑</sup>passion!

## We focus on...

- ☑ Rejuvenation
- ☑ Rotation
- ☑ Complementarity
- ☑ Diversity

↖  
The key to  
a perfect board!



# My dream

Installing a board in every  
company





REDEN 1

**Het vraagt heel wat  
extra tijd**

*En het is al zo druk!*

*Ik ben toch goed bezig?*

REDEN 3

**Je wil niet geconfronteerd  
worden met jezelf**



REDEN 2

**Je wil niet in je  
kaarten laten kijken**


*Dat is immers niet nodig!*



# 7 redenen om het wél te doen

↖  
En zo zijn er nog  
véél meer!

Professionalisme  
Expertise  
Objectiviteit  
Verruiming van netwerk  
Helicopter view  
Defamilialisering  
Klankbord



**We make it happen!**

Inspireren, stimuleren, faciliteren,  
initïëren, adviseren

Stella P.

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# Referenties





Enjoy the journey

**Sales – sales – sales**

Focus

Attract the best

**Size does matter** Money is king

Dream-plan-do-execute

Passion

**A dashboard is a must**

A board is key

**Build a culture**



# Questions?

Contact us

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